



# Advancing Transfusion and Cellular Therapies Worldwide

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## POSITION PROFILE

# Chief Operating Officer/ Chief Financial Officer (COO/CFO)

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### About AABB

Self-described as a community, AABB brings together professionals from multiple healthcare and health-related disciplines to work together in advancing transfusion medicine and cellular therapies worldwide. AABB is organized, led, and governed in a manner that permits rapid, thoughtful, and effective policymaking. The association is committed to improving health through the development and delivery of standards, accreditation, and educational programs that focus on optimizing patient and donor care and safety. Consistent with its commitment to the highest standards of care for patients and donor, AABB closely adheres to operating principles and practices that promote ethics and transparency.

Since 1953, AABB has operated a National Blood Exchange to facilitate transfers of blood between blood banks during shortages or when rare blood types are required.

In 2012, it launched the Center for Cellular Therapies, dedicated to cellular therapy professionals and institutions to foster patient safety, successful outcomes, responsible innovation, and professional development.

### Vision & Mission

AABB's vision is to make transfusion medicine and cellular therapies safe, available, and effective worldwide.

Its mission is to be the global leader in standards development, accreditation, and implementation of quality systems in transfusion medicine and cellular therapies.

AABB has an unwavering focus on donor and patient safety. The organization accomplishes this by translating knowledge into solutions that shape the field of transfusion medicine and cellular therapies.

AABB brings together those engaged in transfusion medicine and cellular therapies. AABB creates a unique learning environment, including the signature Annual Meeting, which inspires and enables research, innovation, discovery, and excellence.

### Core Values

**Respect:** Respect for members, as well as the donors and patients AABB serves.

**Integrity:** Dedication to adhering to the highest ethical standards of practice.

**Transparency:** Maintaining open and honest communication with the membership and the public.

**Excellence:** Striving to promote best practices for the professional community AABB serves and for the care of patients and donors.

*RITE values deliver trust.*

## Key Responsibilities

- This role is ideal for an experienced professional who is excited to apply their skills and expertise in a turn-around environment.
- The Chief Operating Officer/Chief Financial Officer (COO/CFO) serves as the senior executive promoting and supporting operational and financial excellence throughout the association.
- S/he will champion and provide directional leadership on the implementation of the association's strategic plan.
- This role oversees Finance Strategy Implementation, Information Technology, and Operations; with future potential to oversee revenue generating business lines for the association.
- Leads the operational execution of strategic goals and priorities to drive short and long-term growth and sustainability.
- Ensure efficiency and effectiveness across operations, providing both day-to-day and high-level oversight and direction.
- Serves as executive leader and strategic business partner for the fiscal functions of the association. Leads the Accounting and Finance team.
- Assesses and evaluates financial performance of the association, providing insight and guidance to support critical financial, program, and operation initiatives.
- Ensures internal infrastructure and resources are sufficient to support the association's growth.
- Employs sound business practices to successfully deliver results.
- Serves as a member of and collaborates with the Senior Team as a key thought partner.
- Drives ongoing commitment to the association's culture and strategic direction among staff and stakeholders.

## Qualifications

Our ideal candidate will have a strong history of experience with accounting, finance and operations working with nonprofits or corporate entities of at least \$10 million dollars. Bachelor's degree required. MBA and/or CPA preferred.

- You have a proven track record and success in managing an organization's infrastructure — financial management, information technology, and business operations.
- You are experienced in successfully leading and motivating multi-functional teams to think harmoniously, driving for innovating and achieving results.
- You are an exceptional project manager and consistently produce high-quality work.
- You love taking on difficult challenges and finding creative solutions. You stay focused and get results.
- You think on your feet. You like learning new things, and apply adaptive techniques in order to adapt to changing conditions.
- You are motivated and driven. You enjoy working on teams. You want to make a difference.

## AABB's Global Headquarters

4550 Montgomery Avenue  
Suite 700, North Tower  
Bethesda, MD 20814

## Web Presence

**aabb.org**

**Facebook:** [www.facebook.com/AABBupdates/](http://www.facebook.com/AABBupdates/)

**LinkedIn:** [www.linkedin.com/company/aabb/](http://www.linkedin.com/company/aabb/)

**Twitter:** [twitter.com/AABB](http://twitter.com/AABB)

**YouTube:** [www.youtube.com/user/aabbmedia](http://www.youtube.com/user/aabbmedia)

*This search is being conducted by:*

AABB has retained Vetted Solutions to serve as its partner for this search. For confidential consideration, please contact the search partner below.

Interested candidates should submit a cover letter tailored to this opportunity, and a resume with months/years for each position directly to: **AABBCOOCFOSearch@vettedsolutions.com**



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