

EXECUTIVE POSITION PROFILE

Director, Analytics and Research

Washington D.C.



Conference of State Bank Supervisors

This search is being conducted by:

VettedSolutions

Washington, DC ■ Chicago, IL ■ Los Angeles, CA

Telephone: +1 202 544 4749

 vettedolutions.com  [@vettedolutions](https://twitter.com/vettedolutions)  [/vetted-solutions-llc](https://www.linkedin.com/company/vetted-solutions-llc)

Vetted Solutions is a proud member of:



Table of Contents

Click any section in this Table of Contents to go directly to that page.

Click on the page number at the bottom of any page to return to the Table of Contents.

I. Summary	3
Essential Functions	
Additional Responsibilities	
Minimum Qualifications	
Working Conditions	
II. Organization Overview	5
About Conference of State Bank Supervisors	
Vision & Mission	
CSBS Strategic Objectives 2015-2018	
Organizational Culture	
Web Presence	
Location	
III. About Vetted Solutions	6

I. Summary

The Director, Analytics and Research will lead the small and growing CSBS analytics and research group. You will enable state financial regulators to make data-driven decisions by providing them tools and experiences in data visualization, risk and predictive modeling, cognitive analytics, and economic analysis. Our objective is to provide innovative solutions to the state regulators; to help them keep our financial systems safe, promote local economic growth, and protect financial consumers.

As director of the group, you will work on a variety of exciting projects in a fast-paced environment with multiple opportunities to tackle complex problems that will require you to come up with creative solutions and models. You will bring together different datasets from across the banking and finance industry and model data to unlock actionable insights and help state regulators and internal stakeholders formulate and answer various financial and regulatory questions. You will collaborate closely with internal stakeholders from Policy, Regulatory, Legislative, and IT departments as well as external stakeholders from state and federal agencies. You serve as an analytics expert for our members weaving stories with meaningful insight from data. You make critical recommendations for the financial regulators as well as internal staff.

To be successful in this role, an ideal candidate needs to be an entrepreneurial self-starter with a greater sense of curiosity, passionate about data and discovering new insight, driven for results, and biased for action with the stamina to learn new technologies and data science methods.

Essential Functions

- Manage a small staff and work cross functionally to ensure data initiatives are designed, conducted, and delivered in analytical reports with commentary that support the goals and objectives of the organization.
- Collaborate with CSBS staff and state regulators to translate high level requirements into detailed specifications for reports and data visualizations.
- Plan and lead projects which design and build relational data models and data visualizations to meet user requirements.
- Develop, manage and maintain a diverse collection of data sets from internal and external sources with the goal of standardizing the way that the individual data elements relate to one another to facilitate advanced analysis, support state bank regulators' supervisory duties, and enable CSBS advocacy efforts.
- Assure data integrity and the relevancy of data management systems.

- Maintain and enhance the process associated with the profile of state-chartered banking by designing and overseeing the data collection effort, ensuring accuracy of submissions, and presenting the results in digital formats.
- Develop tools that present data in a useful format for business needs.
- Design and present conclusions gained from analyzing data using analytical programs and tools like R, Python, Microsoft Excel, Microstrategy, and Qlikview.

Additional Responsibilities

- Lead the effort to analyze data for meaningful insight into the financial services industries supervised by state bank regulators.
- Collaborate with the CSBS Information Technology section to ensure a consistent organizational approach to database management and service delivery.

- Field ad hoc requests for reports or other analysis, develop the final product, and work with internal and external stakeholders to ensure that data reports and analysis are meeting established objectives.
- Conduct various ad hoc surveys to support the mission of the organization

Minimum Qualifications

To perform this job successfully, an individual should possess the knowledge, skills, and abilities listed and meet the amount of education, training and/or work experience required.

Education and Experience

- Bachelor's degree in Computer Science, Statistics, or Economics, or equivalent coursework
- Advanced degree helpful but not required

Knowledge

- Relational databases and SQL
- Data analytics software packages and tools
- Data analytics, information visualization and statistics
- Data transformation, warehousing and data modeling

Required Skills and Abilities

- Excellent written and verbal communication
- Ability and willingness to adhere to enterprise data security requirements. Attention to detail and an instinct for data accuracy.
- Ability to work calmly during stressful circumstances.
- Ability to work in collaboration with a variety of stakeholders and build consensus.
- Ability to manage multiple projects.
- A bias to be creative, inquisitive, learn a new method, find solutions

- Able to effectively interface with end users and internal stakeholders to understand requirements and deliver products.
- Willingness and aptitude to learn and use new software tools
- Ability to integrate data from multiple streaming and refreshed financial and national survey data sources ETL tools and automation
- Proficiency in R, Python or similar language and business intelligence platforms such as QlikView or Microstrategy

Helpful Knowledge and Skills

- Knowledge of the financial services industry
- Basic proficiency in VB, HTML, and Java Script
- Knowledge of Salesforce or Sharepoint

Working Conditions

- Office work environment
- Minimal travel

II. Organization Overview

About Conference of State Bank Supervisors (CSBS)

For more than a century, CSBS has been the professional association of state officials responsible for chartering, regulating, and supervising the nation's state-chartered banks and state-licensed branches and agencies of foreign banks. CSBS has given these state supervisors a national forum to coordinate supervision and develop policy related to their regulated entities. The association also provides training to state banking and financial regulators and represents its members before Congress and the federal financial regulatory agencies.

State regulators supervise approximately 5,000 state-chartered financial institutions with more than \$4.9 trillion in combined assets. Further, most state banking departments oversee mortgage providers and many other financial services providers, such as money services businesses (MSBs), payday lenders, check cashers, and finance companies. State regulators license more than 16,000 mortgage companies, almost 132,000 individual mortgage loan originators (MLOs), and more than 138,000 additional non-depository financial services providers across the nation.

Similar to federal financial agencies, CSBS invites bankers and other financial service industry professionals to participate in the organization in an advisory capacity. These advisory groups promote communication between state regulators and their supervised industries and provide industry perspective on issues of interest to the state regulatory system.

Vision & Mission

The vision of CSBS is to be the recognized leader advancing the quality and effectiveness of regulation and supervision of state banking and financial services. Its mission is "CSBS supports state regulators in advancing the system of state financial supervision by ensuring safety, soundness, and consumer protection; promoting economic growth; and fostering innovative, responsive supervision."

CSBS Strategic Objectives 2015-2018

Objective 1: Bank Regulation and Supervision

- Promote right-sized regulation and supervision of banks consistent with their size, complexity, overall risk profile, and risk to the financial system.
- Develop appropriate legislative, regulatory, and supervisory solutions. Equip state supervisors to challenge the inappropriate or disproportionate application of federal regulation.
- Promote the role of state agencies to differentiate them from federal regulators.
- Support the role and value of banks in the community and economy.

Objective 2: Non-Bank Regulation and Supervision

- Facilitate an effective system of non-bank regulation and supervision, ensuring consumer protection and access to necessary financial services and credit.
- Coordinate the role of the states and the appropriate federal agencies.
- Advocate, communicate, and highlight the roles of state agencies.
- Provide support for the activities of the state system.

Objective 3: Education and Professional Standards

- Educate and inform examiners, the public, government officials, and CSBS stakeholders.
- Instill confidence among stakeholders and the public in the state system of financial regulation by enabling high-quality state agency licensing, exam, and management staff through training, certification, and accreditation.

Organizational Culture

The CSBS have an incredible culture that helps attract and retain talent to the organization. Key words that describe the culture are positive, entrepreneurial, and quiet celebration as a service provider with an important social and public policy mission.

Web Presence

www.csbs.org

Location

The CSBS headquarters office is located at:
1129 20th Street NW,
Washington, DC.

On the Red Line, the office location is 3/10 mile from the Farragut North Metro Station and 1/2 mile from the Dupont Circle Metro Station.

On the Orange, Blue and Silver lines, CSBS is located 1/2 mile from both the Foggy Bottom and Farragut West Metro Stations.

III. About Vetted Solutions

Vetted Solutions is a Washington DC based executive search firm specializing in association, nonprofit, and hospitality/destination marketing community recruiting and consulting. We focus on senior staff and CEO positions.

To apply, please visit the Current Searches pages on our website at: www.vettedolutions.com.



Jim Zaniello, President
Vetted Solutions
1101 14th Street, NW, Ste. 910
Washington, DC 20005
+1 202 813 3996
jim.zaniello@vettedolutions.com



Daryl Lontz, Research Director
Vetted Solutions
1101 14th Street, NW, Ste. 910
Washington, DC 20005
+1 302 464 1637
daryl@vettedolutions.com

For more information about Vetted Solutions, please visit us at:

 vettedolutions.com  [@vettedolutions](https://twitter.com/vettedolutions)  [/vetted-solutions-llc](https://www.linkedin.com/company/vetted-solutions-llc)

Vetted Solutions is a proud member of:



VettedSolutions