

# POSITION DESCRIPTION MEMBER BOARD OF DIRECTORS

APPLICATION DEADLINE: JUNE 6, 2024

The Organization: CFP BOARD

Position: Member—Board of Directors

Position Term: 3-year term to begin January 1, 2025 with option to be reelected to a second 3-year

term beginning January 1, 2027.

Website: CFP.net

# **CALL TO SERVE**

CFP Board is seeking candidates for its next class of board directors. In preparation for selection, the Nominating Committee conducted a detailed gap analysis to identify professional experiences, skills, and/or business model knowledge that would best complement the current directors—given the mission and future strategic direction of the organization.

As a result of this analysis, the Nominating Committee anticipates identifying up to two individuals for board service, at least one of whom will meet the CFP Board definition of public member. Selection priority will be given to the following:

- A technology professional, such as a FinTech executive, with a deep understanding of current and emerging trends affecting the financial advice ecosystem and society
- An association CEO, preferably one focused on certification

CFP Board maintains its longstanding commitment to diversity, equity and inclusion in all aspects of its mission and activities at all levels of the organization, including the Board of Directors. We believe that diversity of experience and perspective will strengthen the organization's impact. To that end, the Board of Directors should reflect a collective mixture of human and organizational assets including race, color religion, national origin, age, sex, disability, veteran status or sexual orientation—all while leveraging the power of diversity, equity and inclusion.

# ABOUT CFP BOARD

CFP Board is the professional body for personal financial planners in the U.S. CFP Board consists of two nonprofit affiliated organizations focused on advancing the financial planning profession for the public's benefit. **CFP Board of Standards** sets and upholds standards for financial planning and administers the prestigious CERTIFIED FINANCIAL PLANNER™ certification—widely recognized by the public, advisors and firms as the standard for financial planners—so that the public has access to the benefits of competent and ethical financial planning. CFP® certification is held by nearly 100,000 people in the U.S. **CFP Board Center for Financial Planning** addresses diversity and workforce development challenges and conducts and publishes research that adds to the financial planning profession's body of knowledge.

The mission of CFP Board of Standards, a 501(c)(6) nonprofit organization, is to credential competent and ethical financial planners, uphold CFP® certification as the recognized standard and advance the financial planning profession.

The mission of CFP Board Center for Financial Planning, a 501(c)(3) nonprofit organization, is to advance competent and ethical financial planning and expand CFP® professional diversity for the benefit of the public.

### THE ROLE OF THE BOARD OF DIRECTORS

The Board of Directors (Board) is the policy-making and oversight body of CFP Board. The Board's role is to act on behalf of the public, CFP® professionals and other stakeholders to further the missions of CFP Board of Standards and CFP Board Center for Financial Planning.

The Board is the governing authority for CFP Board Center for Financial Planning and the Board of Directors and sole voting members of CFP Board of Standards. Currently 14 members, including three public members, serve on the Board. The majority of the members are professionals who have earned the CFP® certification. These Board members from within the profession represent a wide portfolio of financial planning experiences and client types.

The Board culture is lively and collaborative. The Board prides itself on being very much a governing board, as opposed to a management board, and is highly invested in successful Board outcomes. Due to the busy professional and personal lives of 14 directors, a high value is placed on the efficient use of Board time. Fortunately, the support provided by the exceptional staff leadership of CFP Board, especially via an outstanding CEO, makes the work of the Board efficient and effective.

The Board conducts three (3) in-person meetings for CFP Board of Standards and CFP Board Center for Financial Planning, held at the same time per year. Typically meetings are held on a Wednesday, Thursday and half day Friday in March, July and November. Additionally, 2-3 virtual Board meetings are held throughout the year. Each Board member also serves on at least two committees—which entails participating in several virtual meetings per year, no longer than two hours each. Committee chairmanship requires an additional time commitment.

# THE BOARD'S WORK IS FURTHERED THROUGH THE WORK OF SIX BOARD COMMITTEES:

- The **Audit & Risk Committee** assists the Board of Directors in fulfilling its oversight responsibilities relating to CFP Board's financial reporting, the system of internal controls over financial reporting, the external audit process, enterprise risk management, and compliance with applicable laws and regulations related to financial reporting.
- The **CEO Oversight & Compensation Committee** assists the Board of Directors in fulfilling its responsibility to select and retain a qualified CEO; monitor the CEO's performance; and ensure that the CEO's focus is aligned with CFP Board's vision, mission, and key objectives, as well as the policies set forth in the Board's Governance Policy Manual.
- The Governance Committee assists the Board of Directors in fulfilling its responsibilities to
  ensure that the Board governance system performs effectively. In particular, this Committee is
  responsible for making recommendations on Board policies and procedures and institutionalizing
  best practices in corporate governance.
- The Finance & Investments Committee assists the Board of Directors in fulfilling its responsibility
  to monitor the financial health of the organization and ensure that its assets are protected and its
  resources are used properly.
- The **Code & Standards Enforcement Committee** is charged with the duty to review and recommend changes to the Board regarding the *Code and Standards, Procedural Rules, Sanction Guidelines and Fitness Standards*.
- The **Nominating Committee** assists the Board of Directors in fulfilling its responsibility to identify qualified individuals to serve on the Board.

Prior to the meetings, Board members receive detailed materials to prepare them for the meetings, so time (approximately 4-6 hours) should be allotted for pre-meeting preparation.

## **CFP BOARD'S STRATEGIC PRIORITIES**

To give focus to CFP Board's work to further its mission, CFP Board's Board of Directors and executive leadership team develop multi-year strategic plans for the organization's operations, built around a framework of strategic priorities. The collaborative development of the plan aligns CFP Board's governance and policies with the operations of CFP Board.

The framework consists of five strategic priorities, aka The Five Blocks.

# **ACCESS**

CFP Board expands **Access** to competent and ethical financial planners by increasing the number and diversity of CFP® professionals.

# **WORKFORCE**

CFP Board develops a sustainable and diverse financial planner **Workforce**.

# STANDARDS & CERTIFICATION

CFP Board sets, administers and enforces **Certifications Standards** that warrant public trust.

# COMMUNITY/REGULATORY ENGAGEMENT

CFP Board engages the financial advice ecosystem to advance the financial planner profession and influences policy for the benefit of the public.

# **AWARENESS**

CFP Board increases **Awareness** of CFP® certification as the must-have financial planner credential for consumers and advisors.

# WHAT CFP BOARD SERVICE OFFERS TO ITS INDIVIDUAL BOARD MEMBERS

While all Board members volunteer their time, talent and energy without pay, the current and past members will attest to the fact that their personal and professional rewards are substantial. Specifically, these individuals have articulated the following benefits:

- An opportunity at the forefront to attain an insider's perspective and directly shape the future of the profession.
- Extensive peer-to-peer personal and professional development in national board governance.
- An opportunity to give back to society and have true impact on a profession that affects millions of people, families and communities for generations to come.
- A chance to build a national network of some of the best and brightest minds in the financial planning arena while gaining the ultimate credential as a CFP® professional.

- An opportunity to learn a variety of best financial planning practices through the lens of a winning and growing organization and industry.
- A sense of relevancy in a forum where each voice is heard and respected.
- The attainment of some of the finest nonprofit board training in the nation through the organization's extensive onboarding and orientation.

Note: While there is no cash compensation, CFP Board does cover the cost of travel, meals and accommodations for all Board-related travel.

# **OVERALL EXPERIENCE AND QUALIFICATIONS FOR MEMBERS**

The Nominating Committee, in its sincere efforts to recruit a diverse national board, who look like and represent the fabric of all Americans, seeks individuals with:

- A CFP® certification in good standing or, as an alternative, a deep understanding of the CFP professional world and its development as a profession via a financial background.
- Demonstrated leadership experience from within their professional and/or personal universe via volunteer CFP Board or foundation committee work or community nonprofit board or volunteer service.
- A history of visionary contributions to strategic organizational goal setting.
- A well-regarded and established reputation within their peer group as a person with the highest ethical standards.

- A successful track record of presenting a risk management approach to decision-making and conflict resolution on multiple levels.
- A solid working understanding of the delicate balance between board and professional staff roles and responsibilities.
- An established financial literacy with respect to standard financial statements and financial data analysis.
- The required time and energy to adequately prepare for, and attend, three on-site board meetings per year along with ongoing virtual work throughout the year, as needed and necessary.

### OVERALL EXPERIENCE AND QUALIFICATIONS FOR PUBLIC MEMBERS

While a majority of Board members hold the CFP® certification and have significant senior-level industry experience, CFP Board's Bylaws require that at least two Board members specifically represent the voice of the public at all times. These Public Members should bring seasoned and external experience from other organizations to ensure continuing diversity of thought. The Public Members must be prepared to actively participate as full Board members in regularly scheduled Board and committee meetings. They must value the importance of cooperative and constructive engagement, do all the preparation required for meetings and participate in any ad hoc meetings that arise.

CFP Board defines a Public Member as an individual who is not a CFP® professional and, in the past five years, has not (1) provided professional financial planning services or (2) primarily provided, either in an individual capacity or through a firm, goods or services to (a) financial services clients or (b) individuals or firms that primarily serve the financial services industry.

The Public Members have a significant opportunity to participate in guiding the policy direction of the organization as it moves into the future and effectively meets the needs of a variety of stakeholders. The Public Members consistently support CFP Board's missions and serve the public by ensuring that the CFP® certification is upheld as the recognized standard of excellence for personal financial planning across America.

This coming election cycle, the Nominating Committee has targeted the need for a Public Member, preferably and association executive (ideally with a certification focus), and an individual with deep technological experience and understanding.

# WHAT CFP BOARD OFFERS TO THE PUBLIC MEMBERS

While all Board members, including the Public Members, volunteer their time, talent and energy without pay, the current and past Public Members will attest to the fact that their personal rewards are substantial. Specifically, these individuals have articulated the following benefits:

- An opportunity to give back to society and have significant impact on a profession that affects millions of people, families and communities for generations to come.
- An opportunity at the forefront to attain an insider's perspective and directly shape the future of the profession of financial planning.
- An opportunity to learn a variety of best financial planning practices through the lens of a winning and growing organization and industry.

- A sense of relevancy in a forum where each voice is heard and respected.
- Extensive peer-to-peer personal and professional development in national board governance.
- A chance to build a national network of some of the best and brightest minds in financial planning.
- Through the organization's extensive onboarding and orientation, the attainment of some of the best nonprofit board training in the nation through the organization's extensive onboarding and orientation.

Note: While there is no cash compensation, CFP Board does cover the cost of travel, meals and accommodations for all Board-related travel. Spouses/partners are welcome to attend the social activities during the board meetings.

### PERSONAL ATTRIBUTES

Leading candidates should possess a majority of the following personal attributes:

- A wholehearted and passionate commitment to the missions of CFP Board of Standards and CFP Board Center for Financial Planning.
- Demonstrated accountability to a high ethical standard.
- Critical thinking—capable creative problem solving, and an ability to adjust one's thinking as needed or necessary.
- · Emotional intelligence.
- A futurist approach. A forward-thinking, outward mentality that brings energy and enthusiasm for new ideas coupled with an awareness of the dynamics of change and the need to anticipate and/or capitalize on opportunities that will propel CFP Board into the future.

- An engaged approach to the boardroom, while serving as a supportive resource and naturally assuming an active participant role even from the very start of one's term.
- A genuine interest in leadership and in the future of leadership coupled with dedication to lifelong learning.
- Excellent communication skills including an ability to keep on message and be cognizant of others' time and viewpoints.
- An appreciation of the sophistication of fellow Board members and the breadth of the Board's combined knowledge base.
- No hesitation whatsoever to commit the necessary time it will require to be an active and engaged Board member.

# **APPLICATION PROCESS AND TARGETED TIMELINE**

The timeline for this Board member selection process is as follows:

June 6, 2024
June/July 2024
July 12, 2024
August 5-16, 2024
October 1-2, 2024
Week of October 7
Week of October 13, 2024
November 14-15, 2024
January 1, 2025
February 6-7, 2025

Note: Due to the high ethical standards of the organization, professional referencing and an official public record check will be conducted on all leading candidates.

CFP Board has retained executive search firm Vetted Solutions to recruit qualified candidates for its Board of Directors. If you are interested in being considered for this search, or have someone to recommend, please contact James Zaniello, FASAE, President & CEO of Vetted Solutions at +1.202.210.1926 and jim.zaniello@vettedsolutions.com.



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